

Ssuance of Digital Securities (STOs/DSOs) for US & Non-US **Projects**





The future of finance is digital. Imagine the efficiency, coordination and security of blockchain-enabled capital markets.

We did.

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Dilendorf Law Firm is an innovationoriented New York law firm, offering effective legal solutions in the blockchain and private capital space.

We help our clients structure + launch digital securities (STOs/DSOs) and dual token sales, and provide expert advice regarding the process of tokenizing different asset classes (real estate, funds, luxury assets).

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Expertise

We are one of the very first and few legal teams to focus on STOs/DSOs and develop know-how + expertise in representing issuers of lockchain-enabled securities.

Why Choose Dilendorf Law Firm?

Holistic Approach

We will help seamlessly navigate your project through the STO launch, bypassing minefields and saving your team's energy and resources for doing what you do best building and growing your business.

We will help you develop strategic alliances. We have access to unparalleled network of industry experts worldwide and can help steer your project in the right direction — we already knocked on thousand doors, we know which ones open.

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Worldwide Reach





Thousands of hours of research, analysis and face-to-face meetings with top industry contacts and regulators enabled us to develop a cutting-edge legal framework for issuing, launching and trading digital securities in the US and globally.

Regulators

Marketing Firms

US & EU Crypto-Friendly Banks

Market Influencers

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Our Network Across Industries





Developers

Accelerators & Funds





Our team traveled to **15+ countries** attending blockchain, family-office and VC conferences and organizing workshops and masterclasses to develop a solid network of industry contacts.



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Our Network Across Geographies

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IBM Blockchain Ventures Workshop: **"Double** Header: Security Token v. Utility **Token; Jurisdiction** Selection." New York

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Some of Our Speaking Engagements





Thailand Securities and Exchange Commission (SEC)

Workshop: "Structuring **Digital Security Offerings in the United States.**"

Bangkok

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New York University

Panel Discussion: **"Blockchain and Digital Securities Regulations in US** and Abroad."

New York





Hongkong and Shanghai Banking Corporation Presentation: **"Foreign Investment in US Real Estate and** Use of Digital **Currencies** in **Real Estate** Transactions."

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Some of Our Speaking Engagements





South East Asian Central Banks (SEACEN) Research and Training Centre

Presentation: **"Framework for** launching digital securities in the US and global modernization of capital markets".

Kuala Lumpur

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BLOCK SHOW Blockshow Asia Panel discussion: "Governments

taking over blockchain: what lessons can be learned from it?"

Singapore

...and more

DILENDORF LAW FIRM





Max Dilendorf, Esq. Partner



Steve Cohen Special Counsel

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Adam Pollock Special Counsel



Pamela A. Fuller, Esq. Special Counsel





Bari Zahn, Esq. Special Counsel

lvanna Korniiuk Executive Assistant





Clear legal framework for issuing and selling digital securities under placement rules (e.g. Regulation D, Regulation S).

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Why Choose United States for Your STO?



Efficient timeline of 4–12 weeks to prepare and launch STO (depending on the project's complexity); no SEC registration is required under private placement rules.

Non-US issuers can sell and market digital securities to US investors using Regulation D framework; no need to register a company or have presence in the US.







- Onboarding Questionnaire.
- Project team completes STO Introductory call.
- Project review.
- Detailed call with the project team to discuss results of review and comments/questions.
- Preparation of Legal Roadmap + recommendations for next steps.

Milestones + Timeline for Launching STO under Reg. D + S

STAGE 1

Planning + Review

- Finalizing token sale and emission structure.
- Finalizing token design and features.
- Corporate structuring, tax planning and selection of jurisdiction.
- Preparing offering and sale documents.

STAGE 2

Legal Execution





- Selecting broker-dealer.
- Marketing strategy execution.
- Roadshow.

Milestones + Timeline for Launching STO under Reg. D + S

STAGE 3

STO Marketing

- Developing marketing
 - strategy.

- KYC/AML and accreditation.
- Funding.
- Coding token compliance.
- Filing required forms with SEC.

Approximately 4-12 weeks to launch a compliant STO

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STAGE 4

Token Sale + Issuance

Investor onboarding.



No restrictions on advertising general solicitation is permitted.

No prospectus required (although issuers generally release a privateplacement memorandum).

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Overview of Regulation D STO

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Issuers can raise an **unlimited** amount of funds.





No financial reporting requirements for the issuer.



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State securities laws are

pre-empted

(no need to seek registration or exemption on a state level).

Only accredited investors may participate in the sale. E.g., an **"accredited** investor" includes a natural person whose income exceeded \$200,000 in each of the prior 2 years.

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Overview of Regulation D STO

Form D must be Purchasers cannot transfer their **filed** with the SEC securities for one within 15 days after the first sale (but year (subject to certain exceptions no SEC approval is required or for non-US purchasers). granted).

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Common Type of Tokenized Offerings







Shares (Preferred/Common Equity Tokens)



Fixed Income & Debt



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REITs

(Real Estate Investment Trusts)

Dual Token Structures





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